

Request for Applications (RFA) Mount Morgan

At a glance

Location: Mount Morgan, 35km south of Rockhampton

Preferred criteria:

- One Operator to service Mount Morgan and surrounding areas with a minimum of a pop up and 2 x bag drop Container Refund Points
- COEX will provide COEX-owned bag drops to the operator

Application deadline: Tuesday 10 March, 5pm

How to submit: [Fill in our online application form](#)



The opportunity

COEX is excited to present an Expression of Interest opportunity for Mount Morgan, about 35km south of Rockhampton. We are inviting current and new operators interested in establishing a minimum of a Pop Up and 2 x Bag Drop CRPs within this area to apply. Applicants should identify and propose suitable locations within the Mount Morgan, Duaringa, Dululu or surrounding areas, that are accessible to the community and enhance convenience for customers returning eligible containers.

COEX is seeking motivated operators with strong business acumen to operate CRPs under the trusted Containers for Change brand. You will deliver customer-focused solutions that boost participation in container recycling by making it easy and convenient to return. Our goal is to expand our reach across the Rockhampton and surrounding area establishing new, conveniently located sites that better serve the community.

This is more than just a business opportunity; it's a chance to:

- **Make a real impact:** Directly contribute to improving container recovery rates in Queensland and positively impacting the lives of residents within the target community.
- **Build a thriving business:** Leverage the strength and reputation of the Containers for Change brand to establish a successful and sustainable enterprise. Handling rates will be based on a per container collection fee.
- **Become an integral part of the community:** Engage with and serve the local community, building relationships and becoming a trusted provider.
- **Innovate and grow:** Explore and implement your own creative solutions to optimise operations and maximise returns.
- **Partner with a supportive organisation:** Benefit from the resources and support provided by COEX as you establish and grow your business.
- **Infrastructure support:** COEX will provide infrastructure to support volume collection within the key areas, including two bag drops for Mount Morgan to help minimise initial investment requirements.

If you have the ability and drive to take on this opportunity, we invite you to submit your application and join us in driving positive change within Mount Morgan.



How to apply

For your application to progress, you must meet the following requirements:

- You must possess a valid Australian Business Number (ABN)
- All owners / directors must be solvent and not subject to any form of bankruptcy
- Willing to provide evidence of sufficient working capital for CRP Start-up phase
- If an existing operator: 100% current contract compliance with all relevant safety audit actions closed out as appropriate.
- If a new operator, please contact expansion@containerexchange.com.au prior to commencing your application

Your application must include:

- Draft Traffic Management Plans (TMP);
- A branding mock-up of the proposed sites;
- Confirmation of the current zoning of the site, or steps required for the correct zoning; and
- Estimated timelines for mobilisation.

In addition, COEX will look favourably to the following additional criteria:

- Positive customer experience, including support services
- Customer accessibility
- Proposed engagement with social enterprise and community

For information on the application process and how to apply, please visit our website. Further details on the opportunity are provided below, as well as the terms and conditions applicable to the application process.

If you have any questions, please email expansion@containerexchange.com.au.

View application terms & conditions [here](#).

Background

Container Exchange (COEX) is a not-for-profit organisation appointed by the Queensland government to manage and grow the state's container refund scheme – Containers for Change. Containers for Change was launched on 1 November 2018 giving individuals, charities, community groups and businesses 10-cent refunds for returning eligible containers.

We work with our operators and business partners to achieve our vision that no container goes to waste, ensuring the positive economic, social and environmental benefits of the scheme are shared with all Queenslanders.

Learn more - [Containers for Change](#) | [Container Exchange](#)

Container refund points

Container refund points (CRP) are locations where customers return eligible containers for 10-cent refunds. They commonly include self-serve or drive-through depots, reverse vending machines (RVMs) in depot or retail precincts, shopfronts, bag drops, pop-up services and home collection services. You can learn more about CRPs [here](#).

CRP operators might be commercial or social enterprises, community groups or not-for-profit organisations. As a CRP operator, you play an integral role within Containers for Change. Your site/s would provide improved refund point accessibility to the local community and a positive experience for customers when they return their eligible containers.



CRP operators make a difference by facilitating recycling and fundraising opportunities in their local communities, helping keep containers out of landfill and ensure they can be used to grow the circular economy here and overseas.

If you are a skilled business operator looking to make a tangible difference, this is your chance to work with Containers for Change and share in the benefits of a scheme that has seen more than 10 billion containers returned, paying out more than \$1 billion to Queenslanders.

Disclaimer: COEX is required under the *Waste Reduction and Recycling Act 2011* to ensure communities in Queensland have access to a place to return their empty beverage containers for the payment of refund amounts. In issuing this RFA, COEX is not making any representation as to the viability of a CRP in this area. All applicants are required to undertake their own assessments and due diligence of a CRP in this area.

