

Request for Applications (RFA) Caboolture East & Surrounds

Background

Container Exchange (COEX) is a not-for-profit appointed by the Queensland government to manage and grow the state's container refund scheme Containers for Change. Containers for Change was launched on 1 November 2018 giving individuals, charities, community groups and businesses 10-cent refunds for returning eligible containers. In November 2023 Queensland became the only state in Australia to accept glass wine and spirit bottles.

We work with our operators and business partners to achieve our vision that no container goes to waste, and that the positive economic, social and environmental benefits of the scheme are shared with all Queenslanders.

Learn more - [Containers for Change](#) | [Container Exchange](#)

Container Refund Point Operators

As a Container Refund Point (CRP) operator, you would play an integral role within Containers for Change. Your site/s would provide improved refund point accessibility to your local community and a positive experience for customers when they return their eligible containers.

Container Refund Points (CRPs) are locations where customers return eligible containers for 10-cent refunds. They commonly include self-serve or drive through depots, RVMs in depot or retail precincts, bag drops, pop-up services and home collection services

CRP operators can make a difference by facilitating recycling and fundraising opportunities in their local communities, helping keep containers out of landfill and ensure they can be used to grow the circular economy here and overseas.

You can learn more about CRPs [here](#).

The opportunity

COEX has received an expression of interest from a prospective operator for Caboolture East and the surrounding region and is inviting both current and new operators who are seeking to establish a Containers for Change (CfC) refund point within this area to apply.

COEX is particularly interested in receiving applications from existing or prospective operators with innovative solutions for expansion of the CfC network in this area. Applicants who show a strong focus on maximising new volume, including tourist driven returns, and offer cash-paying solutions will be considered favourably which may result in COEX awarding multiple sites as a result of this RFA process.

Several locations within the RFP area have been identified as having strong potential for growth including:



Caboolture East
Morayfield
Woodford

Elimbah
Upper Caboolture
Beachmere

Toorbul
Donnybrook
Wamuran

If you are a skilled business operator looking to make a tangible difference, this is your chance to work with Containers for Change and share in the benefits of a scheme that has seen more than 9 billion containers returned, paying out more than \$900 Million to Queenslanders.

With a current container recovery rate of just over 67% statewide, there is plenty of opportunity for growth, benefitting existing operators and those new to the scheme.

COEX is seeking motivated contractors with strong business acumen to operate CRPs under the trusted Containers for Change brand. You will deliver customer-focused solutions that boost participation in container recycling by making it easy and convenient to return. Our goal is to expand our reach across the Caboolture East and surrounds area establishing new, conveniently located sites that better serve the community.

While local knowledge is valuable, we welcome proposals from all skilled operators willing to integrate into and serve the specific communities in the region. We encourage you to bring your innovative ideas to the table, proposing high-traffic locations, cutting-edge collection methods, and scalable solutions that will maximise returns and contribute to the overall success of the Scheme. Cash paying solutions that target high-density areas and prioritise speed to market will be looked upon favourably.

This is more than just a business opportunity; it's a chance to:

- **Make a real impact:** Directly contribute to improving container recovery rates in Queensland and positively impacting the lives of residents within the target community.
- **Build a thriving business:** Leverage the strength and reputation of the Containers for Change brand to establish a successful and sustainable enterprise.
- **Become an integral part of the community:** Engage with and serve the local community, building relationships and becoming a trusted provider.
- **Innovate and grow:** Explore and implement your own creative solutions to optimise operations and maximise returns.
- **Partner with a supportive organisation:** Benefit from the resources and support provided by COEX as you establish and grow your business.

If you have the ability and drive to take on this opportunity, we invite you to submit your application and join us in driving positive change within the Caboolture East and surrounds area.

How to apply

For your application to progress, you must meet the following requirements:

- The proposed location is within the Caboolture East and surrounds area (or includes justification if outside this area), with preference to be provided to proposed sites within the growth areas identified above.
- The site offers a cash-paying solution.
- The site will be operational seven days a week.
- Submission of a draft Traffic Management Plan (TMP).
- A branding mock-up of the proposed site.
- Confirmation of the current zoning of the site, or steps required for the correct zoning
- Speed to market, including estimated timelines for mobilisation.



In addition, COEX will look favourably to the following additional criteria:

- Positive customer experience, including support services
- Customer accessibility, good street frontage and logistics serviceability
- Proposed engagement with social enterprise and community

The application process will close at 5pm on **Thursday 10 April 2025**

For information on the application process and how to apply, please visit our website. Further details on the opportunity are provided below, as well as the terms and conditions applicable to the application process.

If you have any questions, please do not hesitate to contact us at tenders@containerexchange.com.au

RFA Terms and Conditions

The terms and conditions set out below will apply to the participation of any person and/or entity in the RFA application process.

Liability - To the extent permitted by law, COEX disclaims all liability (whether in contract, tort (including negligence), under statute or otherwise) arising from information contained in or omitted from this RFA or otherwise provided to any applicant.

No warranties - COEX makes no representation or warranty, express or implied, as to the reliability or completeness of the information contained in this RFA, or any information that may be provided in association with it, including any information provided by COEX in response to any enquiry.

Applicants to inform themselves - By submitting an application in response to this RFA, you are deemed to have:

- examined and considered this RFA and all other information made available to you in writing by COEX in connection with this RFA and all other necessary information which may be relevant to the risks, contingencies and other circumstances which may have an effect on your application;
- satisfied yourself as to the correctness and sufficiency of your application; and
- acknowledged and agreed that you do not rely on any oral or written warranty or representation by or on behalf of COEX, including any warranty or representation.

Reservation of rights - COEX reserves the right to (in its absolute discretion):

- vary or amend the terms and conditions of this RFA at any time
- terminate the process outlined in this RFA at any time;
- select applicants or choose not to do so;
- reject applicants; and
- award multiple contracts that may result in competition.

Decision making - COEX has absolute discretion in connection with any and all decisions made, or actions taken, refused to be made or taken or required to be made or taken by it in connection with this RFA. To the extent permitted by law, COEX has no liability to you for any such decision, action or refusal.

Confidential Information - Any information supplied by or on behalf of COEX to you which is not in the public domain is confidential information of COEX and you must maintain confidentiality of that information. You may disclose, with the prior written consent of COEX, the confidential information



provided to you to a consultant you engage for the purpose of this application process. Any such consultant must preserve the confidentiality of the confidential information disclosed to it and it is your responsibility to ensure that they do so. If any part of your application is your confidential information, that information must be clearly marked as confidential, and you must only mark those parts of your application that are actually confidential. COEX will take reasonable steps to keep confidential those parts of your application that are clearly marked as confidential and that contain confidential information, but you agree that COEX may disclose:

- any part of your application where that disclosure is authorized or required by law; or
- confidential information (including application documentation) to its consultants, the State or professional advisers for the purpose of assessing your application or awarding a contract.

At the request of either party, the other party must return or destroy any and all confidential information supplied in connection with this application process.

Copies - You grant COEX the right to make copies of or use of your application for any purpose in connection with the assessment of the Application or awarding a contract.

No contract – This RFA is not an offer capable of acceptance and therefore does not form any contract between yourself and COEX. No contractual obligations, express or implied, will arise between you and as a result of COEX's provision of this RFA or your application. To the extent permitted by law, Applicants will have no claim against COEX arising out of COEX's release of this RFA, nor any exercise or failure to exercise any of its rights under this RFA.

Governing law - The laws of Queensland apply to this RFA and the application process. You irrevocably and unconditionally submit to the non-exclusive jurisdiction of the Courts of Queensland.

